





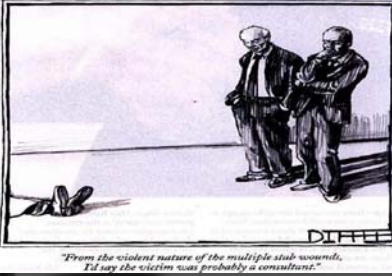
Should you try to meet
Meaningful Use?

Healthcare IT Strategy
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Healthcare IT Strategy




Does Meaningful Use work for You?



*"From the violent nature of the multiple stab wounds,
I'd say the victim was probably a consultant."*

DIFFEE



Does meeting MU align with your business strategy?

"Meeting Meaningful Use just for the ARRA money is like having a baby just for the tax refund."
PA-CIO

Does Meaningful Use work for you?

- The CMS created a decision point. You must weigh meeting Meaningful Use.

Meeting Meaningful Use kicks off a chain reaction

- What if MU changes after you are committed to as strategy?

What might your options be?

- Fortunately, there are several options to evaluate.

What should your MU Strategy be?

- You must decide how to define how to quantify your strategy for MU.

Why is this decision critical?

- External influencers will squeeze your Business and HIS strategy.

Why is this decision critical?

- You need to ascertain where to place each option

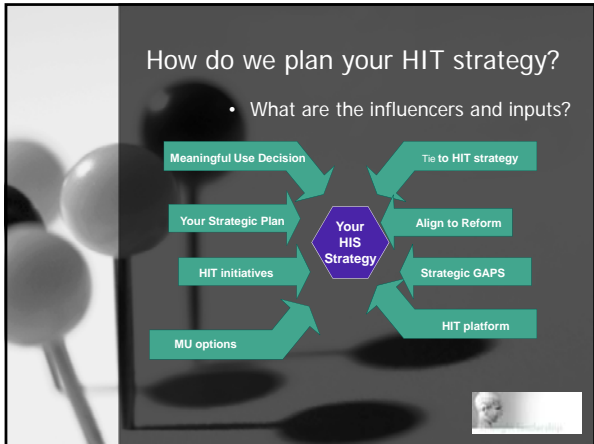
Why is this decision critical?

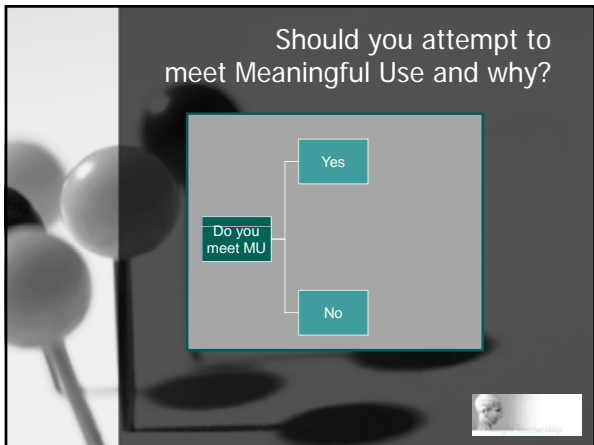
- Once the nose of the camel gets under the tent...

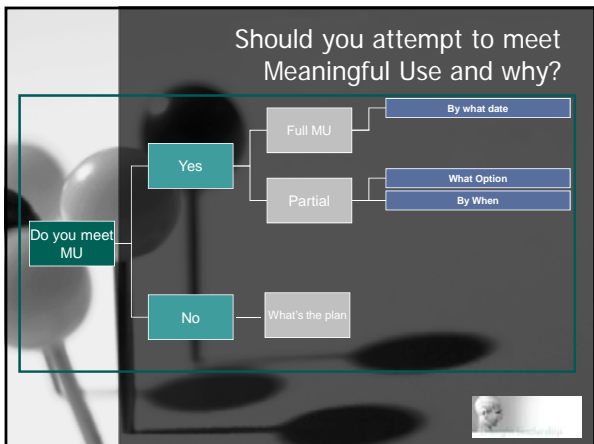
The camel wants to get all the way in. The government is moving towards a national healthcare business model. You have your own model. Do they complement one another or conflict?

More is unknown than known

- What is unknown cannot be controlled







If Full MU, what is the best date for you to meet it?

```

    graph LR
      A[Full MU] --- B[By what date]
      B --- C[2011]
      B --- D[2012]
      B --- E[21013]
      B --- F[21014]
      B --- G[21015]
  
```

What are the ARRA implications to you of the dates for full MU?

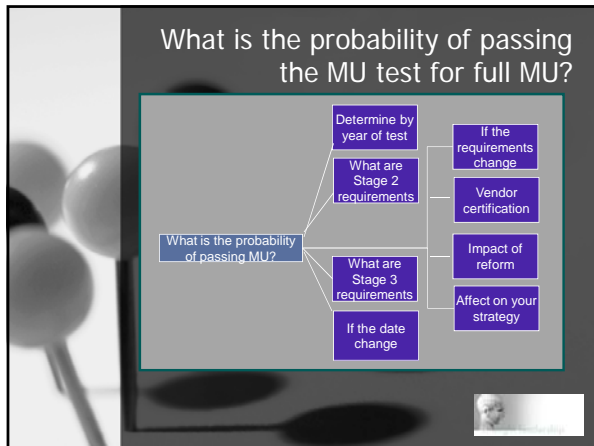
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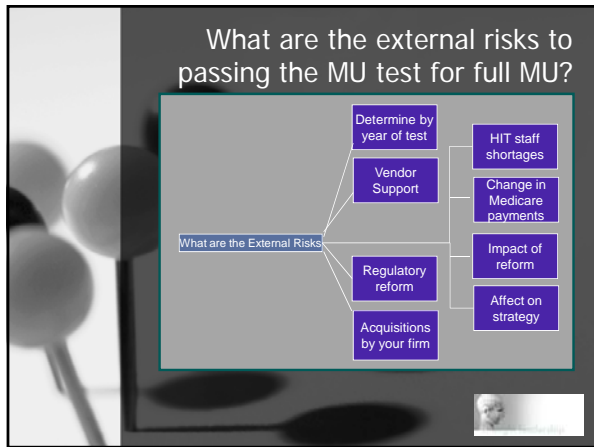
    graph LR
      A[What are the implications?] --- B[2011]
      A --- C[2012]
      A --- D[2013]
      A --- E[2014]
      A --- F[2015]
      B --- G[100% of incentive]
      C --- H[100% of incentive]
      D --- I[100% of incentive]
      E --- J[60% of incentive]
      F --- K[30% of incentive]
  
```

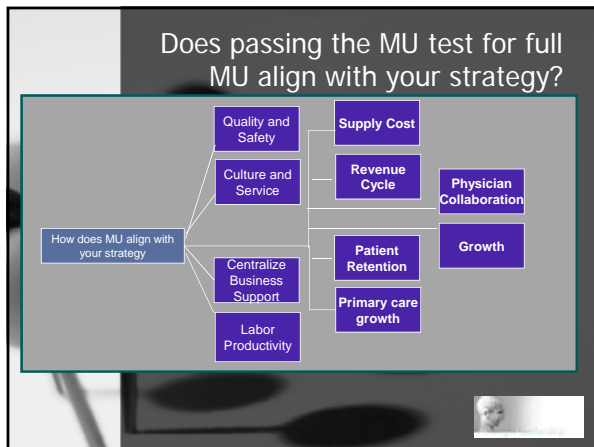
What are the risks to you of seeking to meet full MU?

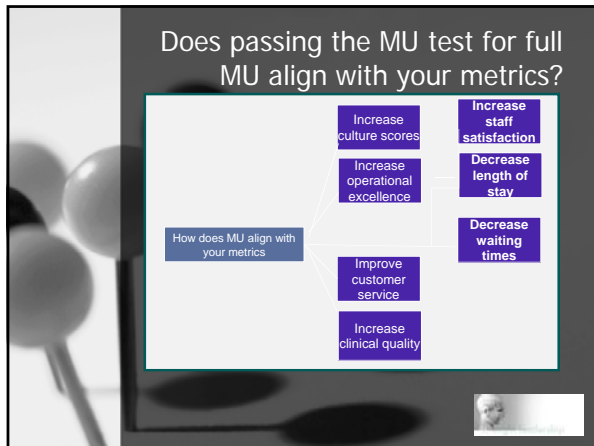
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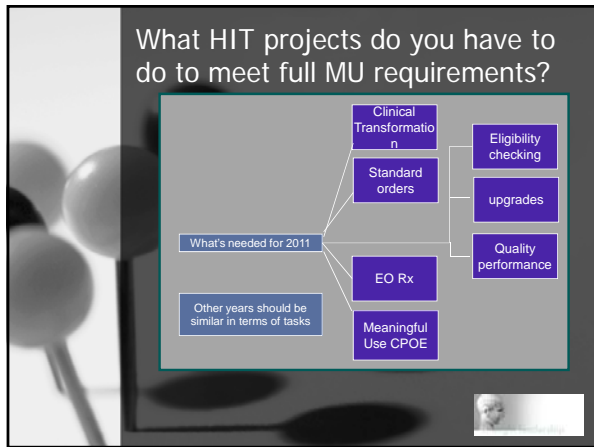
    graph LR
      A[What are the risks prior to 2016] --- B[Probability of passing MU?]
      A --- C[External risks?]
      A --- D[Align with your strategy?]
      A --- E[Meeting your key metrics?]
      F[After 2016] --- G[PENALTIES]
  
```

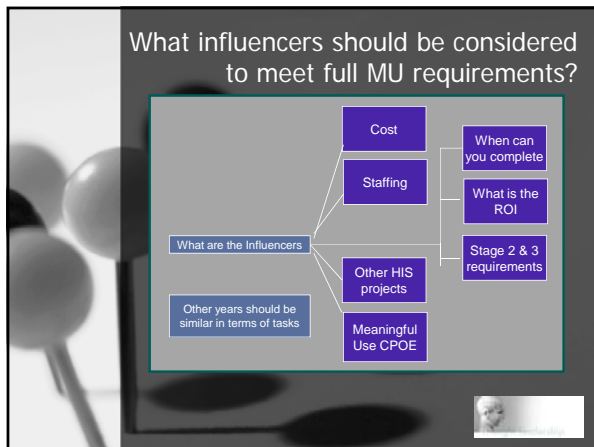












What costs should be understood to meet full MU requirements?

```

    graph LR
      A[What is the Cost] --> B[Systems]
      A --> C[Staffing]
      A --> D[training]
      A --> E[Change management]
      B --> F[Work flow improvement]
      B --> G[What is the ROI]
      H[Other years should be similar in terms of tasks]
  
```

What staffing should be answered to decide meeting full MU requirements?

```

    graph LR
      A[What are staffing needs] --> B[How many]
      A --> C[By when?]
      A --> D[Skill sets]
      A --> E[Contractors]
      F[Other years should be similar in terms of tasks]
  
```

What does meeting full MU requirements do to other projects?

```

    graph LR
      A[What are Non-MU projects] --> B[What are they]
      A --> C[Can they be delayed]
      A --> D[Allocating funds]
      A --> E[Allocating staff]
      F[Other years should be similar in terms of tasks]
  
```

What is the impact of doing CPOE?

```

    graph LR
      A[What is CPOE's impact] --- B[Would you do CPOE without MU]
      A --- C[CPOE is the bulk of work and risk]
      A --- D[What is chance of success]
      A --- E[Allocating staff]
      F[Other years should be similar in terms of tasks] --- A
  
```

What is the best year to meet MU requirements?

```

    graph LR
      A[When can you complete MU] --- B[2011-2013]
      A --- C[2014-2015]
      A --- D[What is the ROI by year]
      A --- E[Impact of year on HIT projects]
      F[Other years should be similar in terms of tasks] --- A
  
```

What will be the requirements of Stages 2 & 3 with MU?

```

    graph LR
      A[What are Stages 2 & 3] --- B[Unknown requirements]
      A --- C[Unknown cost]
      A --- D[Unknown risk]
      A --- E[What is chance of success]
      F[Other years should be similar in terms of tasks] --- A
  
```

